



# OFFICE 365 SOLUTION

## How Can a Business Benefit From It?

**VOICU**  
**FILIPESCU**

Attorneys at Law

## Office 365 Solution

<https://www.vf.ro>

*"What we liked about Microsoft Azure and Office 365 was that everyone had the same apps allowing them to do more, more quickly and with more control. We have much greater confidence as a business and now know that if something happened to one of our offices, we'd be back up and running within about 2 hours."*

## EXECUTIVE SUMMARY

The firm that is today Voicu & Filipescu was established in Bucharest in 2001, following the acquisition by Daniel Voicu and Mugur Filipescu – the firm’s managing partners – of the Romanian office of the international law firm Arent Fox Kitner Plotkin & Kahn L.L.P., pursuant to the requirements of Law no. 51/1995 as further amended (to the day, the two are still the only Romanian lawyers ever to buy the local office of an American based international law firm). The Firm continued to service Arent Fox’s former clients in Romania and is currently one of the leading Romanian law firms, being organized as a civil partnership and licensed by the Bucharest Bar Association.

Soon after its establishment, the Firm became one of the top Romanian law firms in terms of turnover, market position, and reputation, and has constantly grown in size by adding experienced lawyers to its team. Aiming to ensure professional and personal development for its lawyers, Voicu & Filipescu has appointed new associated partners by promoting valuable team members. Thus, two new partners were added in 2006 (Marta Popa and Daniel Costea), followed by other four in January 2008 (Raul Mihiu, Cristian Gavrilă, Roxana Negutu and Dumitru Rusu).

Permanently interested in identifying the best development opportunities available on the market, at the beginning of 2008 the Firm’s management made the decision of taking-over another reputed Romanian law firm, Stefanica & Dutu. Thus, as of March 2008, Voicu & Filipescu added 13 experienced lawyers from the former team of Stefanica & Dutu (including name partner Florin Dutu, who joined the new entity as Senior Associate).

Voicu & Filipescu started to look to pass the existing IT infrastructure into a new era: digitalization, focusing on improving the existing productivity tools, communication methodologies between the team members as well as with clients.

## THE CHALLENGE

One of the senior layers together with marketing and IT have been looking to identify the best solutions for the new and modern IT infrastructure, as well as the best ways to fit to the direct operational needs.

So after a carefully documentation the mixed procurement team have been discussed with several suppliers, choosing in the end Unity Solutions SRL, which successfully covered the requested functionalities at the lowest financial and operational disturbance impact.

## HOW OUR OFFICE 365 SOLUTION HELPED V&P

There are almost two years since solution is in place, but since the moment we have started the functionalities coverage from Office 365 increased in time as we have started with pure productivity (new operating system Windows 10, new productivity package Office 2016) functionalities, passing over to better communication (Skype for Business and Microsoft Teams) and internal documentation (One Drive for Business and SharePoint Online) and in the end during 2018 we have passed further on to the compliance and security tools like O365 DLP, EMS.

VF cutting-edge IT services comprise of a virtual server environment within Microsoft Azure and the Office 365 suite of productivity applications including Microsoft Office for all staff.

SharePoint Online houses the company intranet and team document storage while OneDrive for Business enables selected files and documents to be shared with customers and partners outside of the business in secure 'groups'. With PowerBI, the Management Team can create dashboards to quickly see the health status of the company KPIs and sleek, modern laptop machines, powered by Windows 10, enable the lawyers to work in any location as seamlessly as they would in the office with access to their files and applications wherever they are.

*Daniel Voicu the Founder Partner of VF conclude: "What we liked about Microsoft Azure and Office 365 was that everyone had the same apps allowing them to do more, more quickly and with more control. We have much greater confidence as a business and now know that if something happened to one of our offices, we'd be back up and running within about 2 hours."*

The solution it is covering all business aspects from the core consulting, lawyer services, until financial, taxes, translations, administration.

## RESULTS OF GDPR COMPLIANCE

We consider that once implementing Office 365 package and moreover using Unity Solutions as consultants for business operation and IT efficiency and improvements we have covered the followings:

### Greater efficiency & profitability

- With a simplified IT environment, our organization is making substantial savings on IT management and support
- With SharePoint Online, elements of the intranet can be securely shared with 3rd parties, reducing internal resource time spent on administration
- With flexibility to work remotely lawyers can use every second productively, maximizing billable hours and boosting profitability
- Microsoft Azure provides an immediate back-up and disaster recovery solution, enabling the firm to test DR scenarios and be confident that if required, entire sites could be recovered within 2 hours

### Compliance confidence

- In the Cloud, our organization has 100% confidence that data is safe, secure, encrypted, and never retained by Microsoft; enabling it to fully meet local and EU regulatory compliance

- Azure Information Protection and the Office 365 Admin App provides ultimate control and visibility ensuring that the management team can retain control of the data at file level wherever it goes, monitor activity, view performance status and monitor statistics
- With accelerated risk control, our organization has been able to renegotiate business insurance terms supported by the strength of Microsoft Azure and Office 365

### Business anywhere

- With Office 365 our organization has empowered its lawyers to work remotely from home, court or while travelling - securely accessing email, applications and files from laptops, Surface Pro 4 machines or different type of phones
- Skype for Business helps the firm stay in touch with customers from any location with audio calls, video conferencing and instant messaging available across all devices
- With advanced features like disaster recovery planning and Azure Information Protection, our organization can now extend remote working even further to provide users with ultimate flexibility and uncompromised access and security

### Transformation

- Power BI dashboards provide management teams with immediate insight into the performance of the business enabling more informed decisions; while individuals can create customized role-specific dashboards
- The flexibility and scalability of the cloud will enable Howell Jones to continue growing, safe in the knowledge that the platform can flex quickly and cost-effectively to meet future demand.